

## SUMMARY

Jean-François Tassé is a Solutions Architect with more than 20 years' experience in the Information Technology Industry. Throughout his career he specialized in Financial Systems Implementation, Oracle E-Business Suite Solution Architecture and Management Consulting. For the past 18 years he's been dedicated almost exclusively to Oracle E-Business Suite and Hyperion products. As an EBS Solutions Architect, he specializes in conducting Planning & Scoping, Project Assessments, Global Roll-out and Strategy type engagements.

He has an extensive level of understanding across the breadth of Oracle's E-Business Suite, ranging from Financial modules to Supply Chain modules and Oracle Technology Stack that support Oracle Applications. He's been involved in multiple projects that included Hyperion products (HFM, FDM, Planning) and OBIEE with its pre-built content found in OBIA's. He attended Fusion Applications training and participated in opportunity pursuits that included components of the product suite.

His main strengths are:

- Quickly identify the main challenges and propose solution alternatives;
- Build innovative solutions that take into account constraints;
- Effective communicator who adjusts the message to the audience.

He is known for:

- Deliver quality results within the allocated time and budget;
- Build strong relationships;
- Ensure client autonomy by performing knowledge transfer.

His main achievements are to have contributed to multiple large and complex project, he was responsible for the solution architecture in the Supply Chain Transformation at a Global Commodity Marketer (budget +/- 500M\$), he led the architecture team responsible for the solution architecture at a large financial institution (budget +/- 400M\$) and was the architect responsible for the solution at a large retailer (budget +/- 50M\$).

He has expertise in the Government, Banking, Distribution, Retail and Manufacturing sectors in Canada, United States, Europe, the Caribbean and Australia. He holds a Master's in Business Administration (MBA) in Finance from HEC Montréal.

## EMPLOYMENT / EXPERIENCE

- **Vice-President, Partner**, PlanAxiom Solutions inc., since September 2015
- **Owner**, Consultation Tassé inc., January 2014 to August 2015
- **Senior Managing Consultant**, IBM, July 2006 to January 2014
- **Senior Consultant**, Large Canadian Consulting Firm, March 2002 to July 2006
- **Corporate Business Analyst**, Mid-Sized Manufacturing Company, July 2000 to March 2002
- **Independent Consultant**, January 1993 to June 2000

## PROJECTS

- **Mouvement Desjardins**, Montréal, Canada - Project Description: The program consists of the redesign of the client's financial management processes and modernization of the systems supporting it. The solution deployed will enable all of the client's entities to benefit from harmonized business processes and a financial management system based on industry leading practices that will enable financial reporting with increased accuracy and timeliness.

He has been called to play several roles on this major program:

- Led the architecture team responsible for developing the solution for the application components: Oracle E-Business Suite, Hyperion Planning, Hyperion Financial Management, Data Relationship Manager, Balance Sheet Planning and Oracle Financial Service Analytical Applications (11 resources);

- Member of the multi-million-dollar outsourcing contract negotiation team that led to a deal with Oracle that included Application Management, Hardware, Software, Load Testing, Advanced Customer Support, Consulting and Functional Services.
- **Canadian Oracle Practice - Project Description:** As the EBS Solutions Architect he was responsible for developing responses to clients Requests for Proposals in collaboration with the IBM Go to Market Teams, this included building the Approach, Timeline, Staffing Plan and Estimates. In this role, he participated in oral presentations, product demos and speaks at public events. In his post-sales role, he participated in contract negotiation activities and assisted in building the delivery team. He also supported the assigned resources with project activities and held advisory roles to IBM Project Management and to clients.

In his role as Solutions Architect, he supported these projects:

**Water treatment Authority, Trinidad et Tobago**

- Oracle EBS version 12.1.3 new implementation

**Large Mining Company, Montreal, QC**

- Upgrade from Oracle EBS 12.0.5 to 12.1.3

**Defence Contractor, Ottawa, ON**

- Upgrade from Oracle EBS 11.5.10 CU2 to 12.1.3

**Municipal Government, Regina, SK**

- Re-implementation using Oracle Business Accelerators from 11.5.10 CU2 to 12.1.3

**Lifescience Company, Ottawa, ON**

- Upgrade from Oracle EBS 11.5.9 to 12.1.3 including a migration from OFA to Hyperion Planning

He conducted upgrade strategy sessions with multiple clients currently not on Oracle's latest release. These multi-day sessions are mini-assessments that include exploring new features, potential upgrade challenges and RICE effort estimation.

- **Reebok-CCM, Montréal, Canada** – Canadian Hockey Equipment Manufacturer, ERP Application Strategy. Solution Architect and Project Manager. Project Description: He was the Project Manager and Solution Architect on this engagement. Mr. Tassé was responsible for the overall project management and all the deliverables produced. He led a team of four IBM resources and was responsible for the Target Oracle E-Business Suite Release 12 Solution.

As part of this assignment, he oversaw and was responsible for these deliverables:

- Oracle E-Business Suite recommended Software
- Business Process recommendations
- Interview Documentation
- Infrastructure Recommendations
- Project Scope
- Conversion, Interface and Extension Preliminary List
- Reporting Strategy
- E-Business Suite Strategy Roadmap and Deployment executive presentation

The proposed footprint included Financials (General Ledger, Payables, Receivables, Cash Management), Project Costing and Supply Chain (Purchasing, iProcurement, Order Management, Incentive Compensation, Inventory, Warehouse Management, MRP/ASCP).

As part of the Reporting Strategy, he was involved in a selection process between Oracle BI and a competing vendor. The Oracle BI solution included products like Endeca and OBIEE and its prebuilt content (Financials Analytics, Procurement & Spend Analytics and Supply Chain & Order Management Analytics). He also led the Infrastructure selection process where cloud-based options were compared to an on-premise installation.

After establishing the overall Project Plan and estimates, he presented the outcomes of the Project Steering Committee and secured approval to submit to the parent company's IT Board. He also helped the client prepare the required Business Case for submission to the IT Board. He currently acts as a trusted adviser on various initiatives within the organization and one other affiliate company.

- **Agropur**, Montréal, Canada – Large Canadian Dairy Producer, Oracle R12 Planning & Scoping IBM Solution Architect and Team Lead. Project Description: He was the IBM Solution Architect and team lead for the Inventory / Logistics and Master Data streams. In his role as the IBM Lead for the Master Data Stream, he was responsible for advising the client with its Master Data Conversion strategy, including consolidation, cleansing and purge of Customer, Supplier, Item data. He was also involved in a high level gap analysis for a Product Lifecycle Management software based on Oracle Agile PLM for Process Manufacturing. He managed a product specialist from Oracle Corporation in conducting the analysis, fit & gap and recommendations for the inclusion of the PLM in the client's global Roll-out. As the IBM lead in the Inventory & Logistics Stream, he worked with the client in determining an approach and solution for the numerous Plants, Distribution Centers, Cross-dock and 3rd party Warehousing facilities. For the client's extensive logistics requirements, he performed a high level gap analysis with Oracle Transportation Management (OTM). As a result of this analysis, it was recommended that OTM Operational Planning and OTM Freight be included in the target footprint. As the IBM Solution Architect, he worked with the IBM Project Manager to develop the overall timeline, estimates and staffing plan for the client's Implementation Project.
- **Government of Ontario**, Department of Finance, Toronto, Canada – Canadian Provincial Government, IFIS Roadmap. Solution Architect – Supply Chain Applications. Project Description: The purpose of the IBM engagement was to identify, assess and prioritize IFIS business improvement projects enabled by the Oracle EBS R12 upgrade plan and assessment future improvement items and new R12 functionality. Recommendations were made to the IFIS decision makers for potential business improvement projects that support the Government's transformation agenda and offer the greatest benefit to the OPS. A Release Strategy was built for initiatives that implements approved IFIS improvement projects. His role included analyzing improvement opportunities, building a conceptual solution for those opportunities, reviewing policies and dependencies. He participated in the elaboration of the roadmap for the approved improvement opportunities.
- **Government of Ontario**, Department of Finance, Toronto, Canada – Provincial Government, IFIS R12 Upgrade Assessment and OFA Replacement. Functional Lead. Project Description: The client mandated IBM to conduct an assessment to fully vet and understand the impact of the planned upgrade from the current version of the business software systems founded on the Oracle E-Business Suite R11.5.10 CU2 to a new foundation of Oracle E-Business Suite Release 12.1.3, and an assessment for the replacement of Oracle Financial Analyzer (OFA). The client required a thorough understanding of the impacts, both on the business functionality and processes and on the technology environment and operation and required the Vendor to assess and provide recommendations regarding the alignment of current or new processes and procedures to the upgraded (E-Business Suite) and OFA replacement systems. He was responsible for managing the functional team and coordinating the team efforts to produce the Interim and Final Reports. In his role, he led the Functional Workshops and participated to the Validation Sessions with users representing all Ministries.
- **Papiers White Birch, division Stadacona**, Quebec City, Canada – Mid-Size Pulp & Paper Company, Procurement Business Process Reengineering. Oracle EBS Procurement Expert and Project Manager. Project Description: He was responsible for helping the client optimize the procurement process and configure the existing Oracle E-Business Suite instance to support the optimized processes. As part of this project, he configured the Punch-out function in Oracle iProcurement, enabling on-line collaboration with multiple suppliers. He also imported vendor catalogues in the local content via iProcurement's Bulk Load feature. Other configuration were made in the Purchasing modules to support the iProcurement setups and to streamline the procurement process.

- **Abitibi-Bowater (Resolute Forest Products)** Montréal, Canada – Large Pulp & Paper Company. Financial and Management Reporting Improvement Program. Financial System Solution Architect. Project Description: His responsibilities consisted of documenting the current financial and management reporting environment and proposing a Target Solution for the company's financial reporting and management reporting systems to meet current and future business requirements. He was also a participant in the creation of a Roadmap to implement the proposed Target Solution. He was later involved in the Planning and Scoping exercise where he was responsible for validating the Target Architecture and Technology Solution to support the confirmed business requirements and their respective priorities. He was responsible for delivering the Current and Target BI Architecture, the High-Level Toolset Fit & Gap and the Project's Environment Strategy. He was also responsible for the RICE Component List and the estimates derived from that repository.
- **RONA**, Montréal, Canada – Large Canadian Hardware Retailer, A1 Project – Oracle E-Business Suite R12, Implementation. Oracle E-Business Suite Solution Architect & Functional Lead. Project Description: He was responsible for the overall solution design on this large-scale project. His responsibilities included the coordination of the various teams to implement a complex solution with multiple legal entities and integration with the client's Legacy Applications. This was an Oracle E-Business Suite R12 project and the modules implemented were General Ledger, Accounts Payable, Accounts Receivable, Cash Management, Advanced Global Intercompany System, E-Business Tax, Advanced Collections, Loans, Purchasing, Project Accounting (Costing) and System Administrator. He was responsible for approving and performing, along with members of his staff, all configurations of the all the modules in reference instances. He was the owner of the System Administration configurations.
- **Canadian Wheat Board**, Winnipeg, Canada – Global Commodity Marketer, Supply Chain Transformation Project. Oracle E-Business Suite Solution Architect & Functional Lead, Project Description: As the Oracle E-Business Suite Functional Lead, Mr. Tassé was responsible for the cross-wave and cross module Oracle Functional Integration in the organization's Supply Chain Transformation Project. The project scope included Oracle Process Manufacturing, Order Management, Purchasing, Trade Management, Sourcing, Inventory, Advanced Pricing (OM and PO), Quoting, Contracts, Financials, Oracle Transportation Management, Strategic Network Optimization and Demantra. He was responsible for key configurations in Oracle Process Manufacturing, including Order Management, Inventory and Purchasing. He led team analytics and solution assessment on key functional gaps, roadblocks and/or issues and provided project management advice on best course of action. He was responsible for the overall Functional Solution delivered as part of the project.
- **Demers Ambulances**, Montreal, Canada – Emergency Vehicle Manufacturer, Oracle E-Business Suite Special Edition implementation. Functional Analyst. Project Description: As an Oracle E-Business Suite Functional Analyst, Mr. Tassé was responsible for the solution delivery of the Sourcing Requirements to Agreement, Requisition to Receipt, Order to Shipment and Service Request to Resolution for Teleservice Business Flows in an Oracle Special Edition Project for an important Emergency Vehicle Manufacturing Company. He was responsible for configuring Purchasing, Order Management, Service modules and related Daily Business Intelligence dashboards. His role included gathering Business Requirements and Adapting the Oracle Special Edition Configuration to the customer's requirements.
- **Groupe Alcan Metal Primaire**, Montreal, Canada and Sydney, Australia – Large Aluminium Producer, Various Projects related to a major acquisition. Functional Analyst & Project Manager. Project Description: As a Project Manager he Planned, Organized, Managed and Controlled all the aspects of the project. He reported the status to Alcan's IT Management on a weekly basis and to the Steering Committee periodically. In his role, he was called upon to communicate with various stakeholders, from end-user to senior management. He configured Oracle Process Manufacturing (OPM) to support various requirements and was instrumental in implementing and Deploying OPM and GC3 (OTM) in collaboration with Functional Analysts and Super Users for the client's Australian operations. He also participated in the integration and configuration of the Australian operations in Oracle e-Business Suite, creating of a new Set of Books, GRE / Legal Entity, Operating

Units and OPM Organizations. He designed and coordinated development for various forms and reports to support the Documentary Credit process, extending OPM Logistics / Shipping features.

- **Office municipal d'habitation de Montréal (OMHM)**, Montréal, Canada – Municipal public housing authority, System improvements, Oracle EBS 11i. Functional Analyst and Project Manager. Project Description: The OMHM retained Mr. Tassé's services of in order to adapt Oracle's E-Business suite 11i with the Organization's business processes and to level the irritants which decreased its popularity with the users. The mandate consisted of an evaluation of the current situation, to recommend improvements and to establish an action plan. This mandate made it possible for the client to evaluate the extent of the problems and the challenges, as well as an assessment of the knowledge of the internal resources, then to guide them in the measures to be undertaken to improve the situation. He also performed urgent corrections to the configuration in the client's Oracle E\_Business Suite installation.
- **Transport Canada**, Ottawa, Canada – Federal Government Department, iStore implementation for Civil Aviation Publications. Order Management and Inventory Functional Analyst. Project Description: Mr. Tassé was assigned to the iStore project for the department's Civil Aviation Publications. His role was to implement a solution to support the Warehouse Functions for the Publications, Order Entry functions for the Call Center staff, Pricing for the discounts based on various attribute and making sure that the solution would be fully compatible with Oracle iStore. In this context, he was responsible for the implementation and configuring of the following Oracle e-Business Suite 11i (11.5.9) modules: Inventory, Order Management, Advanced Pricing and iProcurement to manage Internal Requisitions of material.
- **Hydro-Québec international (HQI)**, Montreal, Canada – Large Crown Corporation, Outsourcing transition project. Team Lead. Project Description: Mr. Tassé participated in an Internal Outsourcing Transition Mandate. He managed the team responsible for developing the contract's performance reporting for the client. He Established an approach and a methodology, performed existing report analysis, conducted a Fit and Gap analysis and coordinated the team member's activities.
- **Régie du cinéma**, Montréal, Canada – Provincial Government Department, Business Process reengineering. Management Consulting. Project Description: Mr. Tassé was retained to re-engineer the business processes for distributing rating certificates to distributors. An inventory of solutions to support new processes was made and recommendations were presented to management and to various players in the motion picture industry
- **Hydro-Québec International**, Implementation of Oracle E-Business Suite 11i (10/2002 - 02/2003) Procurement Team Lead - Project Description: Mr. Tassé was responsible for managing the procurement team and participating in the client's project team. He produced BP.080 AIM documents for the business processes related to the Inventory module (Inventory Management, Issue and Transfer Material, Min-Max and Reorder Point Planning, Cycle Count and Physical Inventory). He was responsible for producing BR.100 AIM documents, configuring Inventory (INV) and Order Management (OM) Modules in two test environments.
- **CDMV**, Saint-Hyacinthe, Canada – Mid-Sized Veterinarian Product Distributor, Implementation of Oracle E-Business Suite 11i (07/2002 - 10/2002) Functional Analyst - Project Description: He was responsible for developing a solution to support Technical Services operations following the migration to Oracle, configuring Order Management, Inventory and Purchasing modules. He participated in the iStore implementation as subject matter expert for Order Management and Inventory. He developed various Price Modifiers to meet client requirements, integrating Advanced Pricing modifiers using iStore.
- **Loto-Québec**, Montréal, Canada – Provincial Lottery, Oracle E-Business Suite 11i Fit & Gap, IRIS Project. Functional Analyst. Project Description: Mr. Tassé participated in the fit and gap analysis between Oracle ERP and Loto-Québec's business requirements for the following modules: Order Management, Inventory, Purchasing, Quality, Mobile Supply Chain, CRM (Foundation, Territory Manager, Resource Manager, Task

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Manager, Notes, Escalation Manager), Oracle Spatial. He was responsible for gathering requirements from the users and recommending a course of action.

## EDUCATION

- MBA in Masters in Business Administration, HEC Montreal
- B. Sc. In Bachelors in Business Administration, HEC Montreal

## LANGUAGES

- Bilingual: French, English